



It's not the Cost to Buy
It's the Cost to Use

Bottom Line

THE BOTTOM LINE

Schaeffer's #238 Ultra Supreme grease saves a concrete company over \$2,400.00 on bearing costs in its first year of use (**not including** downtime and labor).

THE COMPANY

Johnson Concrete Company, Willow Spring, NC

THE STORY

Martin Powell, Plant Manager, and Russell Smith, Plant Maintenance, previously used Citgo EP grease in all their bearings at their plant. After seeing the Schaeffer #238 Ultra Supreme grease, they decided to try it throughout the Johnson Concrete Company block plant in Willow Spring, NC. They have two Smart PAC Vibrators that have two \$150 roller bearings. The vibrators are used to vibrate the cement mix into the block molds.

They had to replace these bearings every two – three months when using the Citgo EP2 grease. After over a year of use with Schaeffer's #238 Ultra Supreme grease, they still have not had to replace any bearings. With each bearing costing \$150 each, times a minimum replacement of four times per year, times four bearings, the savings just in bearing part cost alone is \$2,400 in one year! This does not include the labor to replace these, nor the down time in productivity.

Johnson Concrete Company also uses #200 Silver Streak® and #700 Supreme™ 7000 15W40.



A new Smart PAC vibrator



The vibrator as it is on the machine.

Submitted by Phillip Wine

SL-301-238-WV (02/11)

This case history documents performance of superior quality lubricants in a specific application. It is not a blanket endorsement of any brand of lubricant by the company involved.